

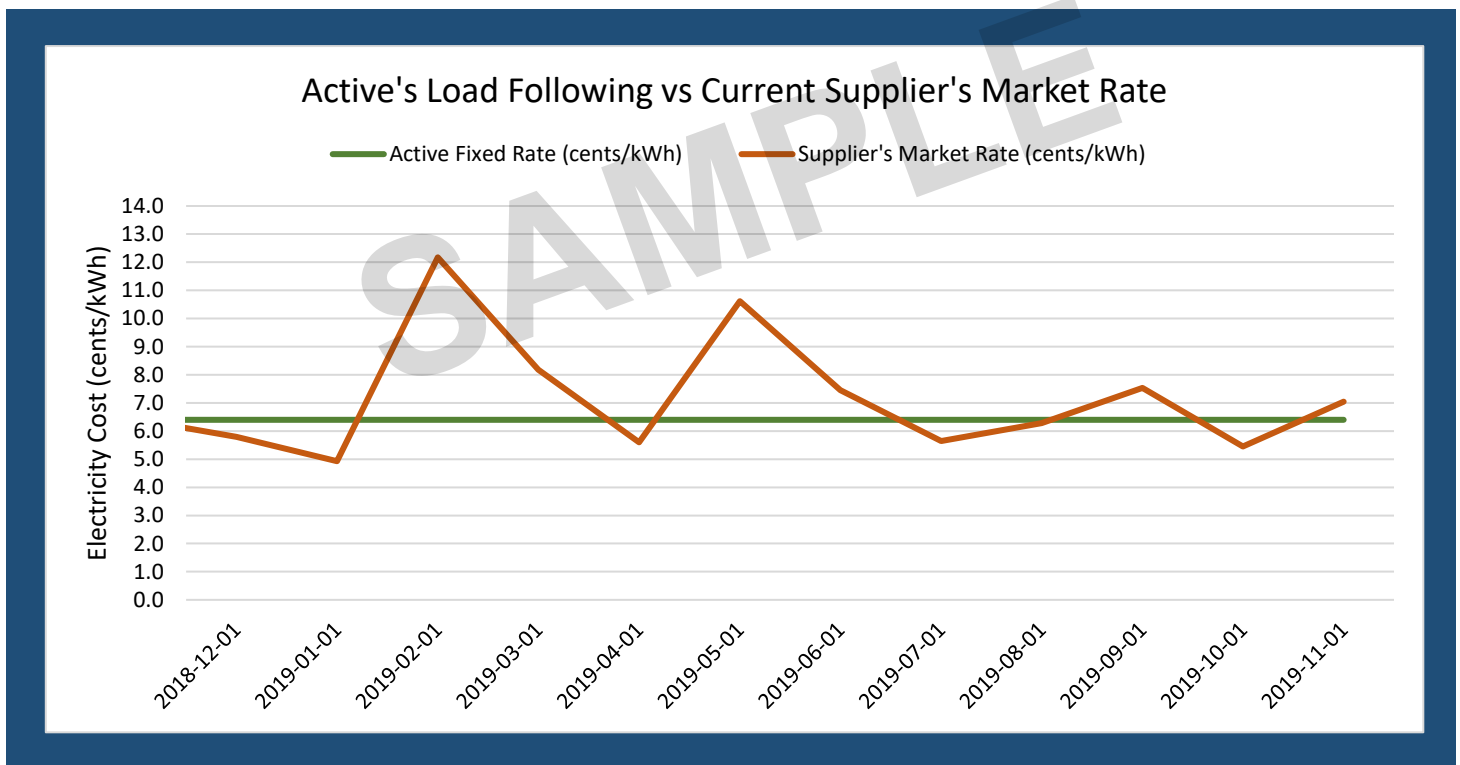
PROPOSED SOLUTION

Active Business Services Product Recommendation

Based on your consumption pattern, we are recommending our load following fixed price product to potentially reduce your current electricity costs with your supplier.

Load Following Offer: 1 year term at 6.400 cents/kWh

The graph below illustrates what you are currently paying with your supplier compared to our Load Following offer.



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PROPOSED SOLUTION

Based on the Active Business Services product recommendation, the table below provides a cost comparison between your current billing and our proposed product for a period of 12 months.

Your supplier's market costs are derived from your historical weighted average Alberta Power Pool Price rate (APPP) of 6.168 cents/kWh, plus your supplier's adder of 0.500 cents/kWh equates to a total weight rate of 6.668 cents/kWh.**

Annual Figures	
Annual Consumption (kWh)	1,272,246
Supplier's Market Rate (cents/kWh)	6.67
Load Following Offer Price (cents/kWh)	6.40
Current Cost with Your Supplier	\$ 84,833
Load Following Cost	\$ 81,424
Annual Savings with Active Business Services*	\$ 3,410
Percentage Savings with Active Business Services*	4.0%

With our current Load Following solution, we can potentially save you \$3,410 or 4.0% per year in total costs.

*The Annual Savings are estimated figures calculated based on your annual electricity consumption provided by ENMAX and utilizing the market rates of your current supplier which are obtained from the copies of your account invoices.

**The historical weighted average Alberta Power Pool Price rate (APPP) is derived from the Dec 2018 - Nov 2019 figures published by the AESO.



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Alberta Electricity Performance Report

Active's Performance vs Supplier Rates

Year	Term Start	Term End	Usage (kWh)	Active's Weighted Rate (¢/kWh)	Total Cost with Active Product (\$)	Supplier's Weighted Index Rate (¢/kWh)	Total Cost with Supplier (\$)	Savings (\$)
2018 - 2019	1-Dec-18	30-Nov-19	1,272,193	6.40	\$81,420	6.67	\$84,834	\$3,414.12
Total			1,272,193	6.40	\$81,420	6.67	\$84,834	\$3,414.12

Active Load Following Product - 6.40 cents/kWh vs Supplier Market Product - APP + 0.5 cents/kWh

Service Period End	Usage (kWh)	Active Load Following Product		Supplier Market Product		Difference
		Load Following (cents/kWh)	Total Cost with Active (\$)	Weighted APP + 0.5 cents/kWh	Total Cost with Supplier (\$)	
2019-01-31	53,627	6.40	\$ 3,432.13	5.29	\$ 2,836.98	\$ (595.15)
2019-02-28	83,598	6.40	\$ 5,350.28	4.43	\$ 3,702.96	\$ (1,647.33)
2019-03-31	84,320	6.40	\$ 5,396.46	11.67	\$ 9,843.37	\$ 4,446.91
2019-04-30	85,096	6.40	\$ 5,446.17	7.68	\$ 6,538.32	\$ 1,092.15
2019-05-31	107,152	6.40	\$ 6,857.71	5.10	\$ 5,459.92	\$ (1,397.79)
2019-06-30	119,127	6.40	\$ 7,624.11	10.11	\$ 12,048.77	\$ 4,424.66
2019-07-31	112,758	6.40	\$ 7,216.51	6.96	\$ 7,846.86	\$ 630.35
2019-08-31	128,818	6.40	\$ 8,244.37	5.14	\$ 6,626.90	\$ (1,617.47)
2019-09-30	132,878	6.40	\$ 8,504.19	5.78	\$ 7,686.87	\$ (817.32)
2019-10-31	105,348	6.40	\$ 6,742.30	7.04	\$ 7,411.70	\$ 669.40
2019-11-30	135,098	6.40	\$ 8,646.26	4.95	\$ 6,688.70	\$ (1,957.56)
2019-12-31	124,373	6.40	\$ 7,959.84	6.55	\$ 8,143.12	\$ 183.28

Savings (\$)	\$ 3,414.12
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Notes

All usage data provided by Utility

Supplier market rate determined by bills provided

Active Business Services team of analysts work with local utilities to recommend a custom supply solution based on the businesses risk management strategy and load shape.



*For more energy information or a free energy assessment, visit our website or contact us directly